



Applied Software Joins the Meridian Systems Value Added Reseller Partner Network

New VAR relationship provides support for Meridian's construction project management solutions in Alabama, Georgia and Tennessee

FOLSOM, Calif. (September 15, 2011) — Meridian Systems, the Plan-Build-Operate technology solutions leader for project-based organizations, announced today a new Value Added Reseller (VAR) agreement with Applied Software Technologies, Inc. to serve Alabama, Georgia and Tennessee. Concentrating on the AEC market, Applied Software will provide comprehensive software sales and professional services for Meridian's Prolog® solution.

"We want to expand our solution portfolio to provide a comprehensive project management solution that optimizes the Plan, Build and Operate phases of real estate, construction, and physical infrastructure projects and programs," said Richard Burroughs, president of Applied Software. "Meridian Systems provides construction project management tools that building owners, construction and engineering firms, and government agencies use to efficiently manage their entire portfolio of capital projects, programs and facilities."

Founded in 1982, Applied Software provides a comprehensive array of solutions and services for the AEC and Manufacturing industries. Applied Software is also one of the nation's leading providers of Building Information Modeling (BIM) services including BIM modeling, analysis, training, integration, consulting and mentoring.

"Applied Software has deep domain knowledge in providing comprehensive and advanced solutions for project management and standardized project data. We are excited about the variety of services and experience with BIM solutions that Applied Software can deliver to customers in their region," said Geene Alhady, general manager, Meridian Systems.

Meridian's global reseller network enhances customers' investments in Meridian software solutions by providing in-depth industry experience and value-added implementation and training services. For more information, visit:

<http://www.meridiansystems.com/partners/findreseller.asp>.

About Applied Software

Applied Software is one of the largest Autodesk resellers in the Southeastern United States. It is one of the nation's leading providers of Building Information Modeling (BIM) services including BIM modeling, analysis, training, integration, consulting and mentoring, and provides Digital Prototyping solutions to manufacturers. Since its founding in 1982, Applied Software has helped more than 5,000 commercial, academic and government clients achieve high performance and growth. Applied Software's comprehensive array of solutions and services includes product updates, education and a dedicated staff of sales and services professionals. Applied Software is also a holder of a GSA BIM Services IDIQ Award to provide a comprehensive array of BIM services to the federal government. For more information, please visit www.asti.com.



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About Meridian Systems

Meridian Systems, a Trimble Company (NASDAQ: TRMB), is the **Plan-Build-Operate technology solutions** leader for project-based organizations. Building owners, construction and engineering firms, and public agencies use Meridian software to effectively manage capital building and facility renovation programs. As a result, Meridian has secured the top spot among off-the-shelf project management software used by the construction industry¹. Meridian also pioneered **infrastructure lifecycle management solutions** for capital building owners, by combining plan-build-operate features on an open technology platform. Download free Meridian research and case studies by going to: <http://my.meridiansystems.com/downloads/>

¹ 2011 IT Playbook, Constructech Magazine

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